

A Rotary 5030 District Project

2013-14 ANNUAL REPORT



Mukilteo
School District



SHORELINE
PUBLIC SCHOOLS

Music4Life™ (www.Music4Life.org) acquires lovingly used musical instruments from adults who no longer need them, gets them fully repaired and ready-to-play, and then provides them to participating public school districts for use by the elementary-aged children of low income families.

**Washington Music Educators Association
2012 "Friend of Music" Award**

Governing Board

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*Attorneys
Garvey Schubert Barer*

CEO's Letter

October 2014

When there are so many interests competing for the attention of children, why do we do a program such as *Music4Life*? It's because research shows that children who participate in instrumental music tend to do better in math, science, history, literature, international languages, reading, writing, even in computer science and other desirable academic disciplines. To the extent this is true, *Music4Life* is just as much an "education" program as it is a music program, unless ...

Unless the child comes from a low income family. The simple fact is that, in the current national and regional economy, many families can't afford to rent a musical instrument for their child. This effectively denies the child access to a complete basic education. We recognize that many children aren't interested in instrumental music. Some are more interested in sports. Others choose different activities. Our purpose is to help low income families across the very first barrier they encounter: The acquisition of the musical instrument.

We hope you'll review this inaugural Annual Report. We have an outstanding, independent Governing Board of Directors and other advisors, each of whom is dedicated to our mission. Please let us know if you have any questions. We invite you to join us on our quest to provide *Music4Life* instruments to those children who want and need them.

Best Regards,



David Endicott, CEO
Music4Life™

Purpose

Music4Life encourages public school districts to provide musical instruments to elementary-aged children at whatever grade levels the districts begin their music education. Sometimes this is at the fourth grade, sometimes fifth but usually not later than sixth grade. There are four basic reasons for this approach. We want to:

- Benefit students with the enhanced education available through participation in music.
- Attract young, impressionable children at an early age and give them the opportunity to participate in instrumental music programs.
- Prepare them to participate and perform in more accomplished bands, orchestras and other musical organizations.
- Open the wonderful world of music to young people so they can enjoy it for the rest of their lives.

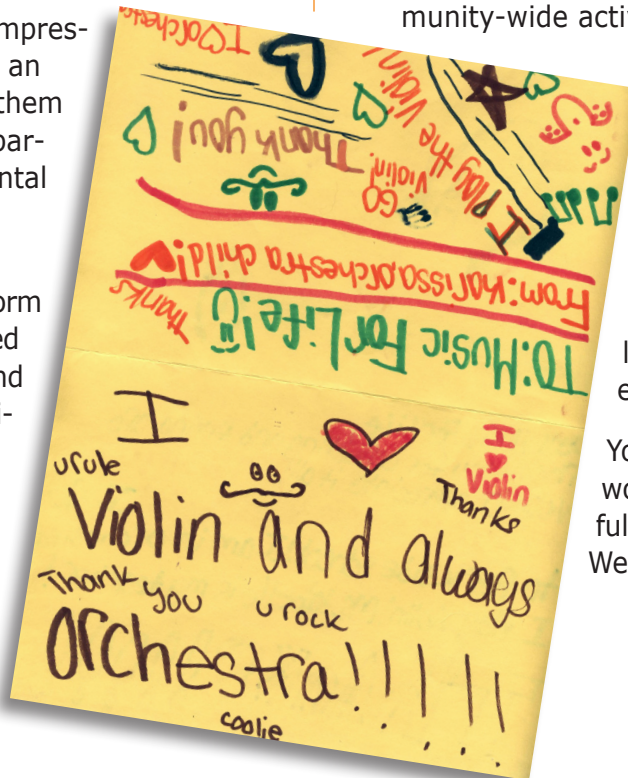
Participating Public Schools

Music4Life began in 2007 as a program to help kids in Seattle Public Schools. Since then, we have expanded our work to Highline and Shoreline and in the past year to Edmonds and Mukilteo Public Schools. Numerous other school districts have asked us to help them, too.

We evaluate each on the basis of need (the rate of the free-and-reduced-lunch population) and our ability to implement successfully programs for each school district. Because *Music4Life* is a com-

munity-wide activity, we guarantee that resources developed in any of these communities will be used exclusively for the benefit of kids in those school districts, as long as they are enrolled there.

You might think there would be some grateful students out there. Well, there are!



Financial

Music4Life benefits from the financial donations of service organizations, corporations, foundations, individuals and others who also care deeply about kids. We hold fund raisers throughout the year and work with our community-based Program Management Teams to produce other local events. We report financially to each of these local organizations each month.

We are dependent on the donation of used musical instruments. If you have a trumpet, flute, clarinet, violin or other musical instrument and recognize that its highest-and-best-use is to “put it back into play,” please contact us. When we have the resources, we can also buy new musical instruments for children.

Music4Life is recognized by the IRS as a 501(c)(3) tax exempt, non-profit organization. Our federal tax identification number is 26-4733898.

David Endicott, CEO
422 First Avenue West #-101
Seattle, WA 98119



Oversight of *Music4Life* is by an independent Governing Board of prominent local volunteers. Financial resources are used to repair used musical instruments and pay for such things as legal filing fees by our pro bono law firm, printing of brochures and other documents, accounting and tax services, communications of our digital newsletter called *Quarter Notes*, travel to pick-up and deliver instruments and other costs of producing the ongoing program.

The only “staff” employed by *Music4Life* is the Chief Executive Officer. The CEO is under contract and receives \$1,000 per month for the time he contributes to this cause. The Governing Board is considering setting up a special reserve for this purpose.

Music4Life
Source and Use of Funds For the Fiscal Year Ending
August 31, 2014 — Cash Basis

SOURCE AND APPLICATION OF FUNDS

Source of Funds:

Corporate Contributions	\$ 4,725
Events Income	484
Gifts in Kind - Goods	132,980
Individual Contributions	41,024
Organizational & Gov't Grants	32,800
Total	212,013

Application of Funds:

Instrument Repair and Distribution	\$ 171,718
Administrative	23,401
Total	195,120

Net Funds: 16,893

Beginning Fund Balance: \$ 5,865
Net Gain (Loss) 16,893

Ending Fund Balance: 22,758

BALANCE SHEET

Assets:

Cash (*)	\$ 22,758
Inventory	900
Total:	23,658

Liabilities & Equity

Liabilities	\$ -
Equity	23,658
Total:	23,658

These statements were compiled by a third party accountant.

** Certain funds are specifically designated for use within districts with limited amounts available for administrative overhead.*



Instrument Repairs & Purchases

Music4Life uses many of its resources to repair “lovingly used” musical instruments and then provide them free-of-charge to participating public school districts. We get repair discounts from Kennelly Keys Music, Hammond Ashley Violins and others.

Community Partnerships

There are many organizations that help us in our efforts. Among them are Gerard Schwarz and the [Seattle Symphony Orchestra](#), [4Culture](#) (formerly the Seattle-King County Arts Commission), [Kennelly Keys Music](#), the internationally prominent law firm [Garvey Schubert Barer](#), [First Choice Health](#), Michael Miropolsky and Roberta McBride of the [Cascade Symphony Orchestra](#) and the [Northwest Sinfonietta](#). Chuck Armstrong of the Seattle Mariners has endorsed our work, as have Rotary and Kiwanis clubs and others. We are grateful to all for their support.

We participate at local farmers markets throughout the area, as well as at community arts festivals, public school resource fairs and other events.

Shoreline Schools Music4Life™: A community service to assure equal access to education

Research shows that students who participate in instrumental music programs do better in math, science, history, literature, languages (foreign & English), and even in computer science. But low income families often can't even afford to rent a musical instrument. These students miss out on a good, basic education.

This is where Music4Life comes in. People donate “lovingly used” musical instruments to us. We get them ready-to-play, and let students from low income families

use them free-of-charge.

Inspired and supported by the Rotary Club of Shoreline and Shoreline Breakfast Rotary, you don't have to be a Rotarian to support Shoreline Schools Music4Life. If you have a used musical instrument sitting in your garage or attic, bring it to the Arts Festival to donate. Or lend us your financial support.

Learn more at www.ShorelineSchools-Music4Life.org

(Reprinted from the 2013 Shoreline Arts Festival Program)

Results

Approximately 45 people have been volunteering their services across all *Music4Life* programs. Since inception, we have acquired more than 1,000 ready-to-play musical instruments to our participating public school districts. The Governing Board thanks all, especially those who support us financially. All of us joyfully participate in *Music4Life* because we know that hundreds of kids now benefit from what we do. What better reason could there be? Please feel welcome to join us! Our Website is www.Music4Life.org

My Notes

[illegible]

Yes! I want to support *Music4Life*!

Name _____

Address _____ City _____ State _____ Zip _____

email _____ Phone _____

Please accept my donation of ☐ \$1,000 ☐ \$500 ☐ \$250 ☐ \$100 ☐ \$50 ☐ \$25 ☐ other \$ _____

Please use my donation to support *Music4Life*. Please use it:

☐ Wherever you find the greatest need ☐ To support my school district (please specify district): _____

☐ Enclosed is my check (payable to *Music4Life*) ☐ Please charge to my ☐ Visa ☐ MasterCard ☐ AmEx

Card number _____ Exp. Date _____ Security Code _____

Name on Card _____

Signature _____

Please return to *Music4Life*, 422 First Avenue West #101, Seattle, Washington 98119.

Musical Instrument Donation Form

Please attach completed form to the instrument or its case.

Donor Name:		Date:
Mailing Address:		
City:	Zip:	
Day Phone:	Eve Phone:	E-mail address:
Musical Instrument Donation <input type="checkbox"/> Cello <input type="checkbox"/> String Bass <input type="checkbox"/> Clarinet <input type="checkbox"/> Trombone <input type="checkbox"/> Flute <input type="checkbox"/> Trumpet <input type="checkbox"/> Guitar <input type="checkbox"/> Viola <input type="checkbox"/> Oboe <input type="checkbox"/> Violin <input type="checkbox"/> Saxophone <input type="checkbox"/> Other _____ <input type="checkbox"/> Snare Drum _____		Description (please include any distinguishable labels or markings, serial numbers, comments about the conditions, case and accessories):
Please give my donated instrument to: <input type="checkbox"/> Use wherever there's the greatest need. <input type="checkbox"/> Edmonds Public Schools <input type="checkbox"/> Everett Public Schools <input type="checkbox"/> Highline Public Schools <input type="checkbox"/> Mukilteo Public Schools <input type="checkbox"/> Seattle Public Schools <input type="checkbox"/> Shoreline Public Schools		
<input type="checkbox"/> Please add my name to the Music4Life mailing list. <input type="checkbox"/> Please contact me about other ways I can help.		

Instrument Donation Drop-off Locations

See our websites for a list of conveniently located drop-off locations during normal business hours.

If you have questions, please call (206) 409-3275 or send an email to DavidEndicott@Live.com.

Our Partners



Lynnwood Main Office & Store

4918 196th Street Southwest, Lynnwood, WA 98036
(or any other Kennelly Keys store)



Seattle Office

1191 2nd Ave Seattle, WA 98101



Mukilteo
School District



422 First Avenue West #101, Seattle, Washington 98119 - Phone 206-409-3275

Edmonds.Music4Life.org Highline.Music4Life.org

Mukilteo.Music4Life.org Seattle.Music4Life.org Shoreline.SchoolsMusic4Life.org



An Official Project of
Rotary District 5030